

“A Star is MADE...”

Five points to develop the leader in YOU –

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Overview

- What is leadership?
 - What are the five points?
 - Review
 - Questions anyone?
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What is leadership?

“ Leadership is the art of using persuasive skills to influence the attitudes and behaviors of others toward exceptional performance”

What are the five points?

Point One:

Top leaders all have a sense of humor...and love to laugh

Point One – Sense of humor

“Laughter is the shortest distance between two people”

Victor Borge

Point One: Sense of Humor

- It proves to your people that you are human
 - It keeps you sane
 - It breaks the stress
 - Improves productivity
-

What are the five points?

Point Two:

Top leaders know how to assess their thoughts and self image

Point Two: Assess/Self Image

“Whether you think you can or whether you think you can't. It doesn't matter because you are right either way.”

Henry Ford

Let's try an experiment!!

Point Two: Assess/Self Image

- What you think about, comes about
 - Whatever we expect, we get
 - Don't wear your feelings on your sleeve
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What are the five points?

Point Three:

Good leaders are constant learners...perceptive learners

Point Three: Constant Learners

“ A formal education will get you a job. Self education will make you a fortune.”

Jim Rohn

Point Three: Constant Learners

- Top CEO's – average 30 books
 - Auto university – 500/1000
 - T.V. - Internet
 - Community opportunities
 - Association opportunities
 - 3 – careers w/ 15 job changes
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A learning story. . .

- Bicycle story
-

What are the five points?

Point Four:

Good leaders are true communicators...

Gender and Communication...

Hunter Characteristics...

- Problem solvers/fixers
 - One track mind
 - Tell women how to feel
 - Don't need to discuss
 - Always have to be right
 - Only do what they have to do
 - Like to score points
-

Words Men Use...

- “Sure honey” or “Yes dear”
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Words Men Use...

- “It would take to long to explain...”

Words Men Use...

- “I can’t find it”

Words Men Use...

- “I heard you...”

Words Men Use...

- “I’m not lost, I know exactly where we are...”

Gatherer Characteristics...

- Love to multi-task
- Home improvement committee
- Ask for ‘opinions’ but don’t want the answers
- Need to discuss
- Need verbal feedback
- Pay attention to little things

4 – Questions women should never ask...

Words Women Use...

- “Fine”

Words Women Use...

- “Thanks”

Words Women Use...

- “Go ahead dear”

Words Woman Use...

- “Nothing”

Words Woman Use...

- “Loud sigh” – sound

How to get it out of them?

- Let the speaker in
 - Echoing
 - Dig a little deeper
-

What are the five points?**Point Five:**

Good leaders can see the forest from the trees...

Do you get it.....?

“Sometimes in leadership it’s hard to see the forest for the trees. Take off and give me something you really don’t need.”

Questions?

Thanks for being here!

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